



P.O. Box 521  
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[www.kevinthepoolman.com](http://www.kevinthepoolman.com)  
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Dear Valued Customer,

The Pool Man would like to welcome you to another swimming pool season! Our goal for this 2016 season is to continue keeping our customers satisfied, continue to improve our quality of service, and fulfilling all of your swimming pool needs.

We are pleased to now offer two additional services in addition to our "All Inclusive Service"; "**Winter Pool Care**" and "**Spring Clean Up**".

The "**All Inclusive Service**" designed specifically for your pool, it is a stress free program that will help save you a little money and time. No more last minute dashes to the pool store to get chlorine, shock and water tests. This program allows total enjoyment and a hassle free swimming season for you and your family. This "All Inclusive Service" includes the opening, removal and folding of cover, complete set up of filter system and heater, installing ladders, diving board, hand rails, water tests, backwashing the filter or cleaning cartridges, empty skimmer baskets, brush the walls, steps and add basic chemicals needed for the entire season. How it works is, from the very beginning of the season we will determine your pools needs. We will include (2) scheduled weekly visits for chemical tests, chemical balancing and power vacuuming. Once the water clears, we will then perform weekly chemical tests and add the appropriate chemicals to keep your pool crystal clear and clean for the entire season. This service also includes the complete closing of your pool; blowing out the water in the lines and heater, adding pool antifreeze, plugging all the lines, disconnecting the motor, chlorination systems, filter, cleaning the filter grids/cartridges (sand filters will be thoroughly backwashed and drained), removal of the ladders, hand rails, diving board and all accessories, lower pool water level, add winterizing chemicals and installing the cover.

The "**Winter Pool Care**" is a preventative maintenance service that is done before the big freeze of the winter. It helps protect and aid to the longevity of your pool cover, pool tiles and landscape surrounding the pool area. We would remove any debris off of the cover, pump off water for vinyl or solid safety covers, inspect and replace water bags on vinyl covers, inspect and repair anchors and replace springs when needed. We will also pump down the water level for pools with safety covers, below the pool tile level. This is extremely important to protect the tile from falling off over the winter due to constant expansion and contraction of water freezing and thawing through out the winter months.

The "**Spring Clean Up**" is designed to assure that your pool will be trouble free and ready to swim for the Memorial Day weekend. We arrive at the pool about one month before your desired opening date (or once the ground thaws), remove any debris off the cover, pump off water for vinyl covers and solid safety cover, inspect anchors, springs and water bags and replace them as needed (additional charges for any replacement parts and repairs apply.). We will pump down the water level and add summerizing chemicals to help break down algae and clear the water. We will also inspect and do a partial set up of your pool equipment to insure that they are working properly and repair them if needed. (additional charges for any replacement parts and repairs apply.). This will be our guarantee that your pool equipment is functioning properly and will be ready on time to swim by Memorial Day.

Please take a look at the following page for a break down of our "All Inclusive Service" offered along with the pricing. Once you have looked over all your pool service options, please feel free to call us at anytime with any questions...you can also check us out on the web at [kevinthepoolman.com](http://kevinthepoolman.com). We will then get you set up with a service agreement for you to sign and return to us. It will show you a break down of services, deposits or payments paid and the remaining balance payment schedule. You can see a sample service agreement form on our web site. Payments and or deposits are required and need to be received by our office before our service professionals arrive at your pool for any services that you have chosen.

Take advantage of saving \$200.00 by adding the Winter Pool Care and Spring Clean Up services to the All Inclusive package. Just select them by checking off the boxes below and return with a full payment or a deposit of \$800 with a credit card or check....and that's it, it is that simple.

**Payment must be received by March 1st, 2016.**

At The Pool Man, we are trying to do our part in saving our planet therefore we are requesting email addresses for billing and promotions. By providing an email address, together, we can try to decrease our paper usage. This also allows The Pool Man to maintain reduced costs to our customers. Please submit your email address to [info@kevinthepoolman.com](mailto:info@kevinthepoolman.com)

Thank you in advance for your patronage

Sincerely,

The Pool Man

- **All Inclusive Service** - Includes the Opening and Closing, Weekly Maintenance with chemicals from Memorial Day to Labor Day. See complete details below. (Price is based on 16 weeks and size of the pool, amount of weeks can be customized to your needs. Price will be adjusted based on amount of week.)

**Pool Opening:**

Removal of the pool cover and folded, assembly of the filtration system, pump heater, chlorination system, installation of all ladders, hand rails, diving board and all accessories.

**Services Performed:**

Power Vacuuming until pool is clear and clean. Weekly Maintenance includes (2) visits each week. In the beginning of the week we will test chemicals and add as needed, empty skimmer baskets, skim water and brush steps. Towards the end of the week we will vacuum pool, test chemicals, empty skimmer baskets, skim water, brush steps and walls.

**Water Balancing Chemicals Included:**

Shock	Alkalinity
Chlorine	Conditioner
Algaecide	Clarifier
DE (Diatomaceous Earth)	Calcium Hardness
PH	Salt (up to 200lbs. at start up)

**Pool Closing:**

Install pool cover, disassembly of filtration system, pump, heater, chlorination system, clean filter grids/cartridges(sand filters backwashed and drained), remove all ladders, handrails, diving boards and all accessories, lower water level, blow out lines, add antifreeze(2 gals.), plug lines and add winterizer chemicals.

**Save \$200 by including Winter Pool Care & Spring Clean Up**

**16 x 32 for 16 weeks starting at \$2095.00 + tax \$180.67 Total \$2275.69 Total \$2675.69**

**20 x 40 for 16 weeks starting at \$2395.00 + tax \$206.57 Total \$2601.57 Total \$3001.57**

\*Additional charges for Vinyl Cover with water bags, heaters, water falls, fountains and spas.

- **Winter Pool Care** \$300.00 + tax \$25.88 Total \$325.88
- **Spring Clean Up** \$300.00 + tax \$25.88 Total \$325.88

\*Additional charges for bags of salt with salt system generators after 200lbs. - 40b bags @ \$20 per bag.

\*Additional charges for repairs of equipment, parts and materials.

\*Additional charges for removing excessive debris caused by acts of nature.

\*Additional charges for specialty chemicals needed due to acts of nature in dealing with problems such as algae, increased PH levels, calcium build up or excessive iron levels.

\*Additional charges for vinyl covers with water bags and each additional water bag needed.

Deposit/Total \$ \_\_\_\_\_

**\*A minimum deposit payment of \$800.00 is required for the All Inclusive Agreement. The remaining balance will be paid in 4 monthly payments.**

Name on card \_\_\_\_\_ CC# \_\_\_\_\_

Exp. Date \_\_\_\_\_ CSV code \_\_\_\_\_

**Cash, Check, VISA, MC, AMEX accepted**

Upon signing **The Pool Man's** 'All Inclusive Service Agreement', customer agrees to have the chosen services performed and acknowledges receipt of all necessary product labels.

X \_\_\_\_\_  
**Customer Signature** **Date**

**TERMS AND CONDITIONS:**

- All previous balances must be paid in full before any services begin for 2016 season.
- All Weekly Service customers must provide a VISA/ Master Card on file.
- All balances unpaid by the 10<sup>th</sup> of each month will automatically be billed to credit card.
- Any additional vacuums required (OVER 1HR) and/or repairs required will be billed separately.
- The Pool Man shall **not** be responsible for delays due to weather conditions, lack of access to any of the following - water, working electrical outlet, pool equipment, or any circumstances beyond our control.
- The Pool Man retains the right to add necessary chemicals to the pool water and will charge accordingly.



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Dear Valued Customer,

The Pool Man would like to welcome you to another swimming pool season! Our goal for this 2016 season is to continue keeping our customers satisfied, continue to improve our quality of service, and fulfilling all of your swimming pool needs.

We are pleased to now offer two additional itemized service options in addition to the **“Premium Opening/Closing Service”**, **“Itemized Opening/Closing Service”** and our **“Weekly Maintenance Service”**; **“Winter Pool Care”** and **“Spring Clean Up”**. They are designed to help aid in preventative maintenance and to assure that you will be swimming on your pool by Memorial Day.

The **“Premium Opening Service”** will save you up to \$240.00 over an itemized opening! It includes the removal and folding of the cover, assembly of the filtration system, heater and chlorination system, installation of the ladder, handrails, diving board and all accessories. A one hour power vacuum and the addition of water balancing chemicals (basic chemicals: DE, ALK, Calcium, Algaecide, PH, Conditioner and Clarifier).

The **“Itemized Opening Service”** includes the removal and folding of the cover, assembly of the filtration system, pump, heater and chlorination system, installation of the ladder, handrails, diving board and all accessories.

The **“Weekly Maintenance Service”** includes a one hour vacuum, emptying skimmer baskets, brushing pool walls and steps and water testing.

The **“Winter Pool Care”** is a preventative maintenance service that is done before the big freeze of the winter. It helps protect and aid to the longevity of your pool cover, pool tiles and landscape surrounding the pool area. We would remove any debris off of the cover, pump off water for vinyl or solid safety covers, inspect and replace water bags on vinyl covers, inspect and repair anchors and replace springs when needed. We will also pump down the water level for pools with safety covers, below the pool tile level. This is extremely important to protect the tile from falling off over the winter due to constant expansion and contraction of water freezing and thawing through out the winter months.

The **“Spring Clean Up”** is designed to assure that your pool will be trouble free and ready to swim for the Memorial Day weekend. We arrive at the pool about one month before your desired opening date (or once the ground thaws), remove any debris off the cover, pump off water for vinyl covers and solid safety cover, inspect anchors, springs and water bags and replace them as needed (additional charges for any replacement parts and repairs apply.). We will pump down the water level and add summerizing chemicals to help break down algae and clear the water. We will also inspect and do a partial set up of your pool equipment to insure that they are working properly and repair them if needed. (additional charges for any replacement parts and repairs apply.). This will be our guarantee that your pool equipment is

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Take advantage of our Pre-Pay promotion and save up to \$75.00. Just select your opening package and return your signed agreement with a payment/deposit of credit card or check....and that's it, it is that simple.

**Payment must be received by March 1st, 2016.**

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Thank you in advance for your patronage

Sincerely,

The Pool Man

**Directions:**

Please place a check mark in the box next to the services that you choose on the following pages. If you choose the Itemized Pool options, then check all the services in that section that you wish to include.

Read Terms and Conditions\*, Sign and send back BOTH pages to our office with payment, All prices include NYS sales tax of 8.625%

**Premium Pool Opening**    \$419.00 + tax \$36.14    **Pre-Paid by 3/1/16 Total \$455.14**  
**If not pre-paid Total is \$505.69**  
**BEST VALUE SAVES YOU UP TO \$200.00**

**Pool Opening:**

Removal of winter cover (folded)  
Assembly of filtration system, chlorination system, heater,  
Installation of all ladders, handrails, diving boards and all accessories.

**Power Vacuum:**

1 hour service to clear excess debris (additional power vacuuming may be needed, additional charges after 1 hour 15mins.)

**Water Balancing Chemicals Included:**

Shock  
Chlorine  
Algaecide (1 – 32oz bottle)  
DE (Diatomaceous earth)  
PH (4 lbs)  
Alkalinity (approx 50lbs)  
Conditioner (4 lbs)  
Clarifier (1 – 32oz bottle)  
Calcium Hardness (approx 50lbs)

\*Additional charges for bags of salt with salt system generators - 40lb bags @ \$20 bag.

\*Additional charges for repairs of equipment, parts and materials.

\*Additional charges for Heaters, Water Falls and Fountains.

**Premium Pool & Spa Opening**    \$629.00 + \$tax \$54.25    **Pre-Paid by 3/1/16**  
**Total \$683.25**  
**BEST VALUE SAVES YOU UP TO \$200.00**    **If not pre-paid total is \$759.20**  
**Includes:** Both the Premium Pool and Spa Opening items

\*Additional charges for bags of salt with salt system generators - 40lb bags @ \$20 per bag.

\*Additional charges for repairs of equipment, parts and materials.

\*Additional charges for Heaters, Water Falls and Fountains.

<input type="checkbox"/>	<b>Winter Pool Care</b>	\$300.00 + tax \$25.88	Total \$325.88	<b>Purchase together and Pre-Paid by 3/1/16</b> <b>Total \$400.00</b>
<input type="checkbox"/>	<b>Spring Clean Up</b>	\$300.00 + tax \$25.88	Total \$325.88	
*Additional charges for repairs of equipment, parts and materials.				

## Itemized Service

If you choose this Itemized Pool Opening check all the boxes of services below you wish to include:

**Itemized Pool Opening** \$285.60 + tax \$24.63 **Pre-Paid by 3/1/16 Total \$310.23**

**If not pre-paid Total is \$344.70**

**Includes:**

Removal of winter cover and folded, assembly of filtration system, heater, chlorination systems, installation of all ladders, handrails, diving boards, all accessories and the addition of basic chemicals (Chlorine and Shock).

\*Additional charges for bags of salt with salt system generators - 40lb bags @ \$20 per bag.

\*Additional charges for repairs of equipment, parts and materials.

\*Additional charges for Heaters, Water Falls and Fountains.

**Power Vacuum:** Hourly rate \$95.00 + tax \$8.19 per hr \$103.19

**Water Balancing Chemicals:** The average pool will require these amounts of chemicals.  
(Tax not included)

Alkalinity \$2 per lb 50lb avg. = \$100

Calcium Hardness \$2 per lb 50lb avg. = \$100

PH+/- \$3 Per lb 4lb avg. = \$12

Conditioner \$5 per lb avg. 4lbs. = \$20

Algaecide (1 - 32oz bottle) \$25

Clarifier (1 - 32oz bottle) \$20

**Spa Opening:** \$225.00 + tax \$19.41 **Pre-Paid by 3/1/16 Total \$244.41**

**If not pre-paid Total is \$271.56**

**Includes:**

Removal of Spa cover, complete cleaning of spa and cover, fill spa with water, assembly/start up of filtration system and heater and the addition of basic chemicals needed to balance water.

\*Additional charges for repairs of equipment, parts and materials.

**Weekly Pool & Spa Maintenance:** \$125.00 + tax \$10.78 Total \$135.78

**Includes:**

Complete vacuuming of pool & spa, emptying of skimmer baskets, brushing steps and waterline around perimeter of pool & spa, backwashing of filter and/or cleaning of cartridges when needed and test water.

(Additional charge of chemicals based on pool & spas needs.)

*\*Note that on occasion, specialty chemicals are needed in order to deal with problem algae or excessive iron levels. Specialty chemicals will be billed separately.*

*\*Note that in order to keep a spa sanitary, it needs to be drained and refilled with fresh water from time to time. "When in doubt, drain it out." \$55.00+tax charge will apply.*

